

# SOUTHWESTERN UNIVERSITY NIGERIA

KM 20, SAGAMU-BENIN EXPRESSWAY, OKUN OWA, IJEBU-ODE, OGUN STATE.

FACULTY OF SOCIAL & MANAGEMENT SCIENCES

DEPARTMENT OF BUSINESS ADMINISTRATION

HND TO BSC CONVERSION PROGRAMME

2018/2019 FIRST SEMESTER EXAMINATIONS

**COURSE CODE: BUS 303**  
**Theory**

**COURSE TITLE: Management**

**Instruction:** Answer question 1 and any other 3. **TIME:** 2hrs

1. Give a concise definition of theory explaining what theories do; iterate and explain the criteria of a good theory.
2. Developing useful management theories had met with difficulties in Nigeria and other developing countries. Discuss.
3. Trace the evolution of Management theory with particular emphasis on the Classical Approach putting the contributions of Scientific Management and Administrative principles schools of thoughts into perspective.
4. The Hawthorne experiments of Western Electric actually contributed and blaze the trail for the Human Relations movement. Discuss.
5. Write short notes on:-  
(i) Theory X & Theory Y.  
(ii) The managerial Grid.  
(iii) Management by Objectives.  
(iv) The systems approach to management.
6. Explain the concept of bad management to your illiterate budding entrepreneur brother iterating the signs and causes of bad management, also suggest solutions.